

Meet Your Team

The team that is ready to go the extra mile.

When you ask Todd to sell your property you get Barfoot and Thompson's Number One Sales & Marketing Consultant on the North Shore 5 times and the Top Branch Sales Person 9 times, you also get the commitment and assistance from his personal team of special people. No other Sales Person can offer you what we can.



TODD YELAVICH
Licensed Salesperson
Sales & Marketing Consultant

Having a team of people working with me, ensures if I am sick or away for a day there is always somebody committed to the cause - ready to help. Let's face it, no individual can be working every day all the time but for you or a buyer wanting to look at your home, somebody in my team will always be ready.

I always do my best to be available and have no intention of passing my important clients to somebody else while looking after the sale of your property – that commitment to you is constant throughout the selling process. My main focus will be helping you to meet your goals with the sale your property.



RACHEL MILLER
Personal Assistant

Rachel has worked in Personal Assistant and Admin Support roles for most of her working career both here in NZ and overseas.

Rachel lives on the North Shore with her young family and from personal experience understands the demands of finding a home while juggling family commitments – which our team happily accommodates.

Rachel says: I enjoy my unique role in Todd's team. My main focus is assisting the team and all our Clients & Customers in an Administration capacity, ensuring everyone receives correct and accurate information as efficiently as possible.



YAYOI SOTOISHI
Licensed Salesperson

With 8 years Real Estate experience Yayoi is the first and only Japanese Real Estate Salesperson working at Barfoot & Thompson on the North Shore. Yayoi's client base sees her working all around Auckland and has a great knowledge of the Inner City apartment market.

Yayoi immigrated from Japan to New Zealand in 1995, previously working in Japan with a leading Japanese manufacturing company as an International Sales Administrator in charge of Intellectual property administration and export/import administration for more than 16 years.

Yayoi says: "Working hard comes naturally - born in Tokyo the Japanese culture is to work extremely hard. Therefore I always look after and support both our Clients and Customers for all aspects of the sale process even after settlement. I enjoy working with Todd and his team".



KARLA RULE
Licensed Salesperson

Karla has been helping people to buy and sell properties for over 5 years. She is very committed to providing excellent service to our clients.

It is my pleasure to have Karla working with us, and I'm sure you will be impressed with Karla's personal service and expert skills.

Previous to Real Estate, Karla worked as an Accounts Administrator for 15 years and has also had many years experience working in the entertainment industry as a musician and events co-ordinator.

Karla says: I enjoy being a part of Todd's successful team at Barfoot & Thompson. We pride ourselves on going the extra mile and value each and every client we work with. I believe customer service and satisfaction is absolutely paramount and goes a long way in offering you a great Real Estate experience.